



95 Hudson River Rd.  
Waterford, NY 12188  
(518) 326-8450 Ph.

8/24/22

CMI Management

**Re: Schenectady Army Reserve CSS # 8946 Rev 1**

We are pleased to offer the following for review and approval:

Replace fan motors and circuit board on HP 2-24, 2-23, 2-19

Isolate and shut down units for repairs  
Remove failed motors and circuit board  
Furnish and install replacement blower motors  
Furnish and install replacement circuit board  
Test operations  
Put units back into service

Labor (12 MH X \$115/Hr.)	\$1,380.
Materials	
Fan motors (2 @ \$618.23 X 20%)	\$1,483.75
Fan Motor (1 @ \$215.68 X 20%)	\$258.70
Capacitors (3 @ \$1.96 X 20%)	\$7.06
Relays (1 @ \$12.26 X 20%)	\$14.71
Mount kits (2 @ \$74.45 X 20%)	\$178.68
Misc Materials	\$150.
 Total	 \$3,472.90

Our proposal excludes the following:

1. Overtime hours of any kind.
2. Prices quoted are good for 30 days unless otherwise noted
3. Parts and/or materials not listed.
4. Performance and/or operation of related systems and/or equipment.
5. Labor to install equipment, parts, and/or materials of any kind not listed
6. Any and/or all cutting, masonry, painting, patching, carpentry, roofing, asbestos abatement, drop ceiling work labor and/or materials of any kind.

I trust you will find this proposal meets your requirements and standards. It is our company's goal to meet your needs and provide you with the best possible service. If you should have any questions or require additional information on the above, please do not hesitate to contact us.

Respectfully,  
Daniel A. Keating  
BPI Mechanical Service, Inc.