

11327 VIRGINIA CRANE DRIVE
POST OFFICE BOX 289
ASHLAND, VIRGINIA 23005



TELEPHONE (804) 459-1133
FAX (804) 798-8217
www.foleymaterialhandling.com

May 25, 2022

Mr. Rick Hicks
CMI Management Inc.
5285 Shawnee Road Suite #510
Alexandria, VA 22312

Ref: Load Test Proposal Rev.1 #: 052322234

Dear Mr. Hicks:

Thank you for your interest in the services of Foley Material Handling Co., Inc. We are pleased to offer our proposal to perform a load test on the crane/hoist at your White Plains, MD facility as follows:

OSHA/ANSI Load Tests

We propose to perform a load test on one crane/hoist (not to exceed 20,000 lbs.) in accordance with current American National Standards Institute (ANSI) and Occupational Safety and Health Administration (OSHA) regulations.

Reports will be issued upon completion.

We Quote: \$3094.50

We request that the customer supply a forklift to load/unload test weights within the facility if the cranes/hoists are not accessible to our truck and to transport the weights, if necessary, within the facility.

Our load test program is called "InspectAll". It requires our technicians to utilize a hand-held device (i.e., phone or tablet) to perform the load test. Also, as part of our load test, the technician may need to take pictures of deficiencies or information to add to the report. Please let us know beforehand if this creates any conflict.

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Foley Material Handling Co., Inc. is a private agency accredited by the U. S. Department of Labor to inspect and certify shore-based material handling devices.

Thank you for this opportunity to be of service. We look forward to working with you on this project.

Best Regards,



Frederick Simmons
Inspection & Training Manager
Foley Material Handling Co., Inc.