

November 14, 2019

To: Joe Bayne
From: Jason Tusch

Project: New Windsor Army DDC Upgrade & Software Repairs **Delta Controls System**

We are pleased to quote a Delta Controls Direct Digital Control Building Management System based on the following Scope of Work:

- Furnish, install and wire a **Delta Controls** BMS including control panels, sensors and other control devices for the following equipment:
 - (1) New enteliWEB Software Front End Installed on Customer Supplied Computer
 - Includes New HTML5 Graphics for Entire Site
 - (62) Controller Upgrades to Current Firmware V3.40
 - Replacement of Old Bios Battery's in Main Controllers
 - Program Changes Throughout to Make the System Fully Functional
 - Includes Setup of Alarming for the Units
 - Programming of All VFD Drives for Proper Operation
- Install low voltage control wiring. All low voltage wiring will be installed in EMT conduit except where exposed above an accessible ceiling
- Provide all programming and system startup for the BMS
- Provide Wiring Diagrams and As-Built documentation
- Provide on – site Training
- Provide one-year parts and labor warranty

Exclusions/Clarifications:

- Includes Davis Bacon Wage
- Excludes Sales Tax
- Pricing is valid for 60 days from the date of this proposal
- All labor performed during normal business hours (M-F, 7:00 am – 4:00 pm)
- Excludes repairs to existing equipment
- Excludes replacement of damaged ceiling tiles

Material: \$4,123.00

Labor: \$35,863.00

Total Price: \$39,986.00