

MUA COST DATA ANALYSIS AND NEGOTIATION. THE LABOR HOURS IS WITHIN THE LOCAL SCA WAGE RATE FOR THE WORK DURATION PROPOSED WHICH IS TO REMOVE AND REPLACE THE WELDING CLASSROOM THERMOSTAT AND TEST FOR PROPER OPERATION. THE MEANS AND METHODS PROPOSED FOR THIS REPAIR WORK IS TYPICAL OF WORK COMPLETED AT OTHER NY FACILITIES AND CONSIDERED FAIR AND REASONABLE.



95 Hudson River Rd.  
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(518) 326-8450 Ph.

7/20/23

CMI Management

**Re: Rotterdam Army Reserve CSS # 94112**

We are pleased to offer the following for review and approval:

Repairs to heating unit in welding classroom

Service to unit welding classroom  
Found existing thermostat had failed due to wiring shorted  
Repair shorted wiring and test for further failures  
Furnish and install (1) new thermostat  
Start up and operational test  
Put units back into service

Initial service call labor (3 MH X \$120/Hr.)	\$360.
Follow up labor (9 MH X \$120/hr)	\$1,080
Materials (\$249.72. x 20%)	\$299.66
Thermostat	
Wire connectors	
Hardware	
Total	\$1,739.66

Our proposal excludes the following:

1. Overtime hours of any kind.
2. Prices quoted are good for 30 days unless otherwise noted
3. Parts and/or materials not listed.
4. Performance and/or operation of related systems and/or equipment.
5. Labor to install equipment, parts, and/or materials of any kind not listed
6. Any and/or all cutting, masonry, painting, patching, carpentry, roofing, asbestos abatement, drop ceiling work labor and/or materials of any kind.

I trust you will find this proposal meets your requirements and standards. It is our company's goal to meet your needs and provide you with the best possible service. If you should have any questions or require additional information on the above, please do not hesitate to contact us.

Respectfully,  
Daniel A. Keating  
BPI Mechanical Service, Inc.