

Region: 2

Location: NY051

CSS #: 17142

Maximo Work Order No.: 2508

Asset #: 10069

Date Issued: 1/20/19

Original Description:

Repair 30ft rolling cantilever gate in motor pool gate

Repairs Needed:

Repair entry and exit integrated keypads for automatic gate.

RS Means Line Buildup and Labor Summary (Data Version 2017, Q4):

Quantity	Line Item Number	Description	Labor Hours	Labor Rate/Hr	Materials	Equipment	Total
1	NA	New Keypads and other Various Materials (see attached detail)	--	--	\$3,837.00	--	\$3,837.00
1	NA	Sales Tax	--	--	--	--	\$466.96
--	NA	Labor (2 Techs 1 Day)	16	\$125.00	--	--	\$2,000.00
--	NA	CMI Coordination and Oversight	6	\$80.00	--	--	\$480.00

Estimate Summary:

Labor Hours	Labor Cost	Material Cost	Equipment	Total Cost	CE Factor	Total Estimate
22	\$2,480.00	\$4,303.96	\$0.00	\$6,783.96	90%	\$6,105.56



BER-NATIONAL CONTROLS, INC.

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Specialist in Parking, Access Controls, Fire, CCTV & Photo ID Systems and Supplies

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February 21, 2019

Ref#: 19-079F-R

Ph#: 315-672-3272

Email: patrickabrown2007@gmail.com

Mr. Patrick Brown
Tidewater Inc.
6625 Selnick Drive
Elkridge, MD 21075-6220

SUBJECT: INTERCOM REPAIRS AT 60 EAST 9TH STREET- OSWEGO, NY

Dear Mr. Brown:

We, at Ber-National Controls, Inc. are pleased to provide a quotation to replace the nonfunctional intercom stations located at the Army Reserve Center in Oswego, NY.

The products we propose, as manufactured by DoorKing and as distributed, installed and serviced by our firm is an excellent choice for this application due to its high quality and reliability.

There is an entry station and exit station. Each location will have an integrated keypad. This will be used by authorized personnel. By entering a pincode into the unit, the slidegate operator will activate, opening the gate and allowing them to enter or exit.

For those individuals who do not have a pincode, the person requesting entry and exit will push a button on the front of the unit which will dial a phone number to connect to someone who can grant entry and/or exit. If the person is authorized, the person pushes a button on their touchtone phone which will cause the slidegate operator to activate and open the fence gate.

For this application, Ber-National Controls, Inc. will provide the following:

- 2 Ea. Replacement Gooseneck Mounting Pedestals
- 2 Ea. Telephone Entry Stations with Weather Resistant Housings
- 2 Ea. Telephone Entry Station Power Supplies
- 1 Lot Miscellaneous Mounting Hardware
- 1 Lot Installation Labor to Mount, Interconnect, Program and Test

	<u>Unit</u>	<u>Total</u>
Labor:	\$125.00	\$2,000.00
Equipment and Materials:		\$3,837.00
8% Sales Tax:		\$466.96
Net Price:		\$6,303.96

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29 Years of Service

ALBANY • BINGHAMTON • ITHACA • UTICA • WATERTOWN

The system price is based on the customer providing AC power to all points required, useable cable, active useable analog phone lines, useable concrete mounting pads, and properly functioning slidegate operator with loops. The costs of repairs, which may be required in addition to the modification, are not included.

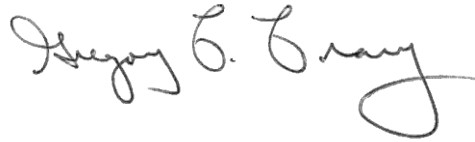
Ber-National Controls, Inc. will provide equipment as noted, mount equipment, interconnect system, perform final turn on and test and provide operating and maintenance instructions to owner personnel.

The above price includes any applicable taxes and is FOB shipping point, freight included. Terms are 90% due upon delivery of equipment and final 10% Net 30 upon system turn on. This quotation is valid for a period of 60 days. Please note, the enclosed Terms and Conditions which form a part of this quotation. This proposal also includes our standard insurance coverage. If it is desired to increase our standard limits, that cost will be added to this proposal.

Thank you for the opportunity to be of service.

Sincerely,

BER-NATIONAL CONTROLS, INC.

A handwritten signature in black ink, appearing to read "Gregory F. Frary". The signature is fluid and cursive, with the first name "Gregory" and last name "Frary" clearly legible.

Gregory F. Frary

Enc. Terms and Conditions



